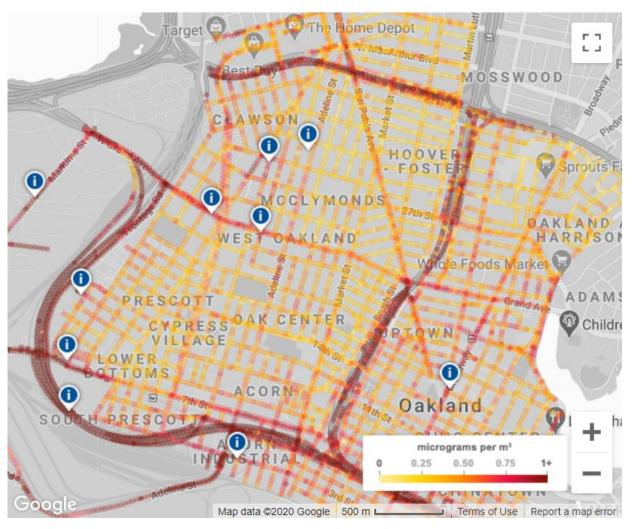
Recharge America: Zero Emissions Trucks and the Low Carbon Future

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Medium and heavy duty trucks and buses have both global climate and local health impacts



FACT: Delivery trucks and tractor trailers...

- 4% vehicles on road
- 7% of all GHG emissions in the U.S.
- Release nearly half of the NOx emissions and nearly 60 % of the fine particulates
- Impacts
 disproportionately
 distributed into areas
 with industrial
 operations and
 freeways

Oakland, CA (2016)

Medium and heavy duty truck and bus issues not isolated to U.S. – and neither can be the solutions



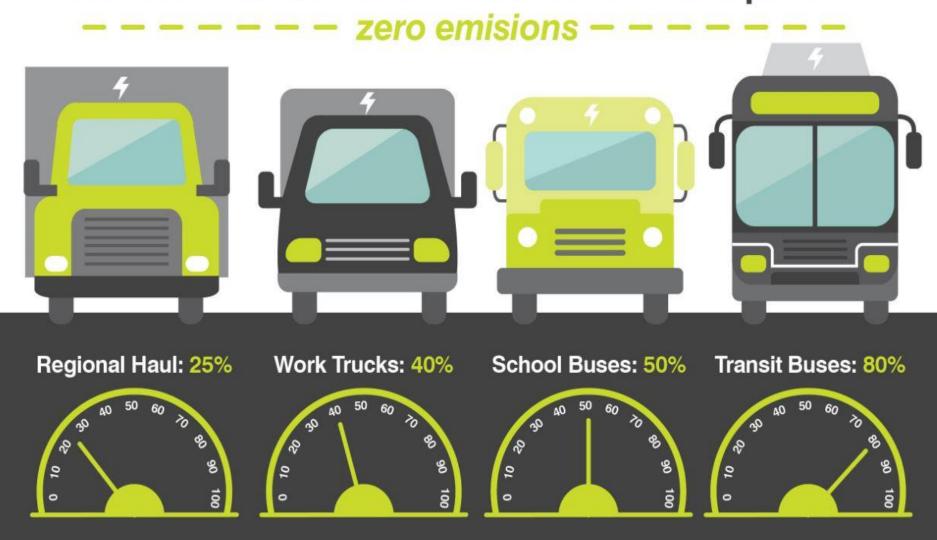
FACT: Diesel pollution

- Responsible for 385,000 deaths globally in 2015
- Diesel use projected to increase in the US and globally due to increase in shipping

London, U.K. (2019)

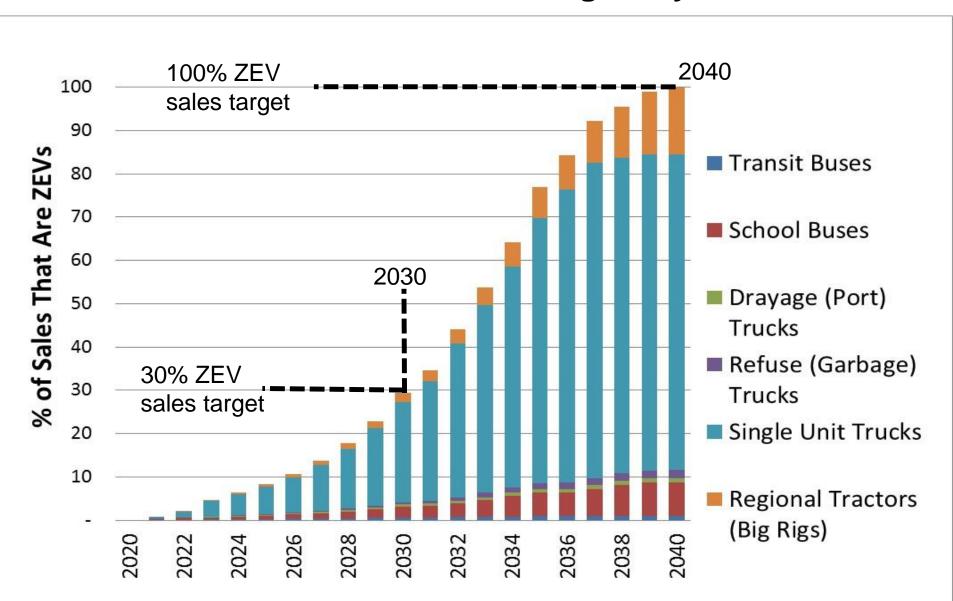
IPCC: Limiting warming to 1.5°C requires global net human-caused CO2 to fall by about 45 percent from 2010 levels by 2030, and be 'net zero' by 2050.

To stabilize the climate and improve air qualiy, 30% of trucks and buses sold in 2030 must produce



Increasing the percentage of electric vehicles sold across these categories can get us there.

Example of Annual Zero Emissions Truck and Bus Sales Growth to Meet 100% ZEV goal by 2040



Drivers of Transformational ZEV Deployment

Public policies and programs

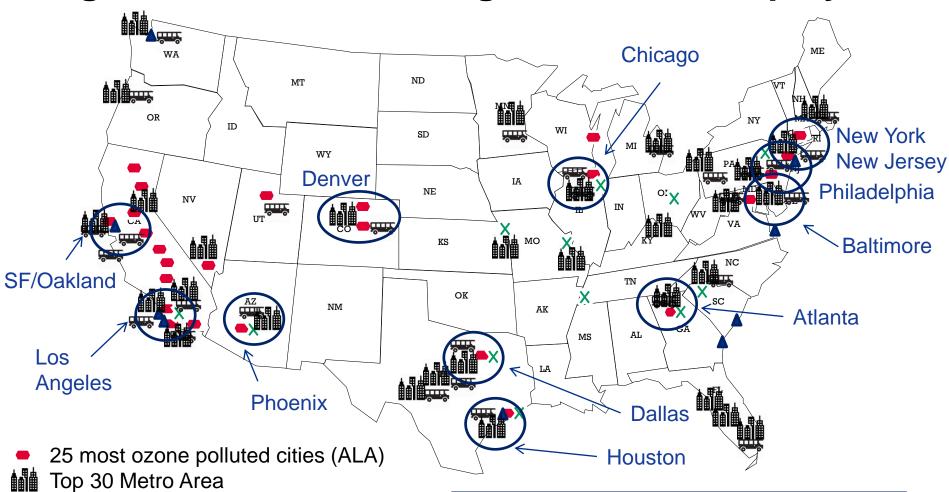
- State and federal emissions standards
- ZEV Procurement and production mandates
- Purchase subsidies and financing mechanisms
- Local emissions and congestion laws / zones
- Beneficial electric rate structures, charging system installation, optimization and operability programs

Corporate investment and commitments

Intersection of public policy and corporate action results in ZEVs on the road

- Fleets invest in ZEVs to: lower total ownership costs, meet ESG and climate goals, avoid stranded assets, meet operational needs
- Manufacturers make
 ZEVs with sufficient
 supply and offer at quality
 and cost sufficient to
 meet fleet needs
- Shareholders, brands, customers and communities push for ZEVs

Multifactor Assessment of U.S. Regions With Highest Potential for Large Scale ZEV Deployment



■ Top 30 Metro Area■ Top 10 Marine port

X Major Intermodal Railyard

Top 30 Transit Agency (fleet size)

State / federal policy, plus corporate investments and commitments needed for this to be real





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